

# Ada Onyekachi

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## SUMMARY

Finance leader with **10+ years** of progressive experience in high-growth technology companies, specializing in **FP&A and strategic finance**. Expert at building robust financial models, analyzing pricing and unit economics, and partnering with **product, engineering, and go-to-market teams** to align resources with strategic priorities. Known for leading large-scale transformation initiatives including AI-powered process automation and BI dashboard implementations, delivering measurable improvements in forecast accuracy and operational efficiency. Passionate about leveraging AI/ML to streamline forecasting, budgeting, and financial reporting. CFA Level 1 passed.

## EDUCATION

### University of Leeds

Master of Science in Accounting and Finance

Leeds, UK

Graduation Date: Sep 2015

### University of Maryland, Baltimore County

Bachelor of Science in Financial Economics

Baltimore, MD

Graduation Date: Dec 2013

## SKILLS

**Tech Skills:** Python, R, SQL, Excel, Power BI/Tableau, Artificial Intelligence (AI), Machine Learning, ERP (NetSuite/Adaptive)

**Soft Skills:** Communication, Leadership, Problem-solving, Adaptability, Strategic-thinking, Time Management

## WORK EXPERIENCE

### Microsoft

Senior Finance Manager, Cloud + AI

San Francisco, CA

Jun 2022 - Present

- Spearheaded financial transformation for multiple divisions encompassing 32,000+ employees and \$8B+ spend, creating a unified BI close reporting model and dynamic forecasting that improved forecast accuracy by 15%, reduced budget cycle time by 75% and slashed close processing times to same-day delivery while providing continuous real-time insights.
- Launched 2X award-winning key efficiency initiatives, including an end-to-end governance program across multiple divisions covering 1,000 FTEs and a \$300M+ portfolio, delivering 6.5x ROI and an AI-powered purchase order automation solution for enhanced compliance with procurement policies and budget control.
- Developed scalable tools for scenario planning, margin strategy, risk driver assessment and investment optimization across Cloud + AI divisions to evaluate roadmaps, headcount growth and capital investments, enabling data-driven trade-offs and prioritization of AI/ML initiatives.

### Intel

Senior Financial Analyst, IP Technologies

Santa Clara, CA

Jan 2019 - Jun 2022

- Directed the financial planning and analysis for a \$350M+ annual R&D budget across multiple programs; developed zero-based budgeting process and driver-based models that improved forecast accuracy and identified \$10M+ in cost optimization opportunities.
- Spearheaded the development of advanced financial models recognized with a CFO Award to provide portfolio valuations and insights into product prioritization, resulting in a 15% cost optimization for high-potential IP engineering initiatives.
- Collaborated with engineering, product management and program managers to evaluate trade-offs between performance, cost and time-to-market, guiding investment in next-generation CPU and AI accelerators.

### Credit Suisse

Financial Analyst, Equity Derivatives & Risk Management

New York, NY

Jun 2018 - Jan 2019

- Performed independent price verification (IPV) for \$2B+ complex equity derivatives portfolio, ensuring regulatory compliance and maintained exceptional pricing accuracy (95%+). Analyzed market data, model inputs and implied volatility surfaces to identify mispricing and reduce discrepancies by 20%.
- Developed and maintained risk-monitoring models for derivative portfolios automating daily P&L attribution, exposure analysis and Greeks tracking, cutting reporting time by 50% and providing insights into value drivers and sensitivities.
- Collaborated closely with trading/risk teams to reconcile positions, investigate valuation anomalies, refine pricing methodologies and deliver ad hoc analysis on request, including identifying pricing irregularities that were corrected before they resulted in potential losses of \$15M across multiple regions.

### Volium Consulting

Consultant, Strategic Finance

New York, NY

Nov 2015 - Jun 2018

- Assisted early-stage technology clients with growth strategies, market sizing and financial modeling for capital raising and resource allocation. Built detailed three-statement models and cohort-based revenue forecasts incorporating key SaaS metrics (MRR/ARR, churn, CAC, LTV) to support investor pitches.
- Facilitated cross-functional alignment by developing KPI frameworks for sales, marketing, and product teams, working with leadership to establish unified targets for customer acquisition, retention, and gross margin. Designed dashboards tracking net retention, payback period, and unit economics, enabling clients with actionable insights for strategic decision-making.
- Executed pricing and packaging analyses using cohort segmentation and contribution margin modelling; recommendations increased client gross margins by ~5% and improved forecast accuracy.

### Jumia Technologies AG

Financial Analyst, Rocket Internet

Nigeria

Jan 2014 - Sep 2014

- Managed P&L and variance analysis for month-end close across multiple Rocket Internet portfolio companies—including Easy Taxi, Hellofood, Jumia, Jovago and Lamudi, resulting in the identification of cost-saving opportunities worth \$1.5M.
- Developed a reconciliation system to resolve financial data discrepancies and disputes, reducing vendor payment processing times by 20%.
- Drove ERP system implementation and standardized reporting, achieving a 42% increase in process efficiency and productivity and setting the foundation for scale.